

Prior Meeting Minutes: 4/18/2023

## Protectors of Animals, Inc.

Board Meeting April 18, 2023 at 6:30 p.m.

## Attendance (X = in attendance)

| Board           |                 |                 |              |  |
|-----------------|-----------------|-----------------|--------------|--|
| Jody<br>Macrina | Rachel<br>Casey | Steven<br>Black | Jim<br>Byrne |  |
| X               | Х               |                 | X            |  |
| Christine       | Abigail         | Mary            | Andrew       |  |
| Green           | Jackson         | Kelly           | Kim          |  |
| Χ               |                 | Х               |              |  |

| Advisors |         |  |  |
|----------|---------|--|--|
| Kelly    | Joanne  |  |  |
| Rossitto | Freeman |  |  |
| Х        | Х       |  |  |
| Ann      |         |  |  |
| Aliano   |         |  |  |
| X        | -       |  |  |

| Provisional |  |
|-------------|--|
| Alane       |  |
| Wilansky    |  |
| Χ           |  |
|             |  |

## Minutes

- 1. Call to Order 6:35pm
- 2. Consent Agenda M. Kelly motioned, C. Greene seconded, approved.
  - Minutes of the March 21, 2023 Board of Directors Meeting Attached
  - Clinic Report Attached
  - Donation Report Attached
- 3. Business Update J. Macrina
  - Welcome Alane Wilansky who joins us on a provisional basis!
- 4. Fundraising
- 5. Social Media A. Kim
  - The team is doing a great job of posting and sharing content!
- 6. Finance C. Green, R. Casey
  - P&L: March vs. February 2023
    - Revenue is higher MoM by \$23k (or +33%) due to changes in investments (+21k gain this month vs. loss last month) and higher clinic services (+\$13k), partially offset by lower cat adoptions (-\$6k) and lower general donations (-\$3k)
    - Expenditures are higher MoM by \$12k (or +15%) largely due to higher vet expenses/supplies (+\$8k).
    - Net Revenue is +\$1k (vs -\$10k last month)
- 7. Investment –J. Bryne, R. Casey
  - Shared investment update as of 3/31.
- 8. Clinic & Shelter Report J. Freeman, A. Aliano



- Clinic
  - Hiring is still in progress.
  - Annual OSHA training is required, plan to do in May.
- 9. Program Coordinator Report K. Rossitto
  - Donor Management
    - Year-End Appeal: Funds raised as of 4/12: \$70,617
    - Bubba Fundraiser: Funds raised as of 4/12: \$7,780
    - Spring Appeal: Hitting mailboxes on April 24<sup>th</sup>.
    - Birdies for Charity has begun!
  - Grant: Pedigree Grant for dog training program has been submitted for \$15k.
  - Shelter: Reviewing policies & procedures. ShelterLuv in progress.
- 10. Newsletter S. Black, R. Casey
  - Winter/Spring newsletter to be released shortly.
- 11. Roundtable: 1 Location / Capital Campaign J. Macrina, A. Kim
  - Discussions/Planning is ongoing
- 12. Roundtable: Shelter Visits J. Macrina, C. Green, R. Casey, A. Kim.
  - Please reach out to J. Macrina if you'd like to visit any of the shelters!
- 13. Roundtable: May Board Meeting R. Casey
  - Rescheduled to Tuesday 5/9 at 6:30pm
- 14. Executive Session
- 15. Adjourned 8:09pm